



## Client Reference

To Whom it concerns,

Friday 19th June 2020

We have been working with Recruiters as a Preferred Business Partner for many years.

Our staffing needs are quite varied (from highly technical IT Personnel through to Commercial Secretarial roles). Our staffing requirements also vary in seniority with many roles filled by Recruiters at Director and Executive level.

On every occasion, the Recruiters team fully understand the Staffing Function from the client's perspective by asking probing and detailed Job Analysis questions before commencing any sourcing. This gives us great peace of mind that our needs and wants on every role are being fully thought through by the Recruiters Search Consultants dealing with the specific roles.

They have the ability to source people when we need a mixture of experience from public sector to a commercial background and always deliver on roles within timeframe.

At their request, we meet quarterly to review progress against budget/roles/headcount as well as how the relationship is working, something which many other search consultants say they will do but rarely follow through on.

The team in Leeson Street have a consultative approach to our needs.

Their teams are highly integrated but with specialised content experts in every division.

We consider Recruiters to be a Partner of Choice and not a supplier and have no hesitation in recommending them. I am happy to verify this information, please do not hesitate to contact me.

Raymond P. Hoare  
Head of Human Resources, Quality and Learning

